

DIR-CPO-4871 Pricing Sheet

FX RFP Category	Vendor Recommendation	Product Name	SKU	Unit of Measurement	MSRP Per Unit	Discount off of MSRP	Compliance Does Complete?	COLUMN COMPLETE
Multi Factor Authentication (MFA)	Fortinet	FortiAuthenticator	FAC-VM-BASE	per appliance (see datasheet for capacities)	\$1,695	7%	COMPLETE	X
Endpoint Protection Platforms (EPP)	Fortinet	Forticlient	FC1-10-EMS04-371-01-12	per 25	\$700	7%	COMPLETE	X
Cloud Compliance	Fortinet	FortiCWP, FortiCASB	FC1-10-FCWPW-315-02-12, FC1-10-FCWPW	per 20 hosts, per 100 hosts	\$3,200, \$2,000	7%	COMPLETE	X
Endpoint Detection & Response (EDR)	Fortinet	FortiEDR	FC1-10-FEDR1-356-01-12	Per 25 (minimum 4)	\$2,350	7%	COMPLETE	X
VPN	Fortinet	Fortigate	FG-40F	per device	\$495 (will also need support)	7%	COMPLETE	X
Intrusion Detection & Prevention (IDS/IPS)	Fortinet	Fortigate	FG-40F-BDL-950-12	per unit	\$817	7%	COMPLETE	X
IPS	Fortinet	Fortigate	FG-40F	per unit	\$817	7%	COMPLETE	X
Incident Response & Mitigation	Fortinet	FortiGuard Incident Response Service	FC1-10-FEDR1-379-01-12	Per 25 (minimum 4)	\$3,600 per 25-pack	7%	COMPLETE	X
Forensic Investigation & Examination	Fortinet	FortiGuard Incident Response Service	FC1-10-FEDR1-379-01-12	Per 25 (minimum 4)	\$3,600 per 25-pack	7%	COMPLETE	X
Spam Protection	Fortinet	FortiMail	FC-10-0VM01	per mailbox (minimum 25)	\$28	7%	COMPLETE	X
Access Controls	Fortinet	FortiNAC	FNC-CA-VM	per appliance (will also need support)	\$2,800	7%	COMPLETE	X
Phishing Training	Fortinet	FortiPhish	FC1-10-PHR-LD	per 25 mailboxes	\$250	7%	COMPLETE	X
SIEM	Fortinet	FortiSiem	FC1-10	per device (minimum 50)	\$174 (will also need support)	7%	COMPLETE	X
Continuous Monitoring & Threat Detection	Fortinet	FortiSiem	FC1-10-FSM98-180-02-12	per device (minimum 50)	\$174 (will also need support)	7%	COMPLETE	X
Identity and Authentication Management (IAM)	Fortinet	FortiToken	FTK-200-5	per 5-pack	\$245	7%	COMPLETE	X
DLP	Fortinet	FortiWeb	FC1-10-WBVM5	per appliance (see datasheet for capacities)	\$3,608	7%	COMPLETE	X
Data Loss & Theft Protection	Fortinet	FortiWeb	FC1-10-WBVM5-633-02-12	per appliance (see datasheet for capacities)	\$3,608	7%	COMPLETE	X
Firewalls (WAF)	Fortinet	FortiWeb	FC1-10-WBVM5-633-02-12	per appliance (see datasheet for capacities)	\$3,608	7%	COMPLETE	X
Anomaly & Event Detection	Fortinet	SEMUEBA	FC1-10-FERBA-225-02-12	per 25 (minimum 500)	2700	7%	COMPLETE	X
Remote Access Security	Fortinet	Fortigate	FG-40F	See SKU Column	prices range from \$5k to \$500k per the size of the appliance	7%	COMPLETE	X
Network Interface Management	Gigamon	GigaVUE-FM	GM-FM005	Physical Node	\$1,4995.00 (estimate)	7%	COMPLETE	
Configuration Management	Gigamon	GigaVUE-FM	GM-FM005	Physical Node	\$1,4995.00 (estimate)	7%	COMPLETE	
Data Flow Mapping	Gigamon	Netflow Generation	SMT-HC-IP-GEN3-NF1-SW-TM	GigaSMART Module	\$4,500 - \$7,500 per module/year (estimate)	7%	COMPLETE	
Data Management	IBM	DB2		Virtual processor core counts	\$63,700.00 per VPC of Advanced	5%	Complete	X
CMDB	IBM	Control Desk	D0LQ3LL	Authorized User	\$1,800.00 per Authorized User	7%	Complete	
User & System Identity Management	IBM	IBM Security Verify Governance	D1B41LL	Processor Value Unit (PVU)	\$115.00 per PVU	7%	Complete	X
Credential Management	IBM	IBM Security Verify Governance	D29GALL	Processor Value Unit (PVU)	\$115.00 per PVU	7%	Complete	X
User Permission Management	IBM	IBM Security Verify Privilege Vault	D21ZULL	User Value Unit (UVU)	\$95.00 per UVU	7%	Complete	X
Privilege Access Management (PAM)	IBM	IBM Security Verify Privilege Vault	D21ZULL	User Value Unit (UVU)	\$95.00 per UVU	7%	Complete	X
IR Planning & Preparedness	Fortinet	FortiGuard Incident Response Service	FC1-10-FEDR1-379-01-12	Per 25 (minimum 4)	\$3,600 per 25-pack	7%	COMPLETE	X
IR Management & Recovery	Fortinet	FortiGuard Incident Response Service	FC1-10-FEDR1-379-01-12	Per 25 (minimum 4)	\$3,600 per 25-pack	7%	COMPLETE	X
System Use Monitoring	Proofpoint	Insider Threat Management	PP-M-ITMCON-V-A-101	Number of users (tiered)	\$6,500 (Console up to 7,000 Users)	20%	Trying to get from Proofpoint and preparing document but may not have in time for response purposes but can be provided if short-listed	X
Sandbox Development & Testing	Tenable	Tenable.iO Container Security	TIO-CSI	Per Image (minimum 25)	\$83.58/Image	15%	COMPLETE	X
Continuous Scanning	Tenable	Tenable.iO	TIOVM	Per IP Address (tiered)	\$33.00	15%	COMPLETE	X
Vulnerability Scanning & Management	Tenable	Tenable.iO	TIOVM	Per IP Address	\$33.00	15%	COMPLETE	X
Risk Assessments & Management	Tenable	Tenable.iO	TIOVM	Per IP Address	\$33.00	15%	COMPLETE	X