

Global Solutions Group, Inc.
APPENDIX C – PRICING INDEX
DIR-CPO-4871

Brands	Products	Discount % Off
Fortinet	All Products	7%
Gigamon	All Products	7%
IBM	Data Management	5%
IBM	All Products	7%
Proofpoint	System Use Monitoring	20%
Tenable	All Products	15%

SERVICES			
Service Name	Service Description	Unit of Issue	Discount % off
Resource, Asset, and Data Protection and Tracking	IT Asset Management Analyst	Hourly	15%
	Network Security Engineer		
Endpoint, Network, and Cloud Security	Network Engineer	Hourly	15%
	Endpoint Security Engineer		
	Endpoint Protection Security Architect		
	Endpoint Security Consultant		
Authentication and Authorization	Cybersecurity Network Administrator	Hourly	15%
	System Administrator		

SERVICES			
Service Name	Service Description	Unit of Issue	Discount % off
Forensic and Incident Response	Cybersecurity Forensic and Incident Response Officer	Hourly	15%
	Forensic Analyst		
	Security Analyst		
Training and Awareness	Cybersecurity Trainer	Hourly	15%
Information Technology Risk Assessment	Cybersecurity Risk Assessor	Hourly	15%
	Cybersecurity Auditor		
Penetration Testing	Internal Penetration Tester	Hourly	15%
	External Penetration Tester		
	Cybersecurity Tech Lead		
	Social Engineering Tester		
	Technical Writer		
Policy and Procedure Development	Technical Writer	Hourly	15%
	Cybersecurity Assessor		
	Cybersecurity Auditor		
On-Demand Services	Cybersecurity Consultant	Hourly	15%
	SIEM Security Architect		
	SIEM Security Analyst		
	IT Cybersecurity Engineer		
	SIEM Administrator		
	Internal Penetration Tester		
	External Penetration Tester		
	Cybersecurity Tech Lead		
	Social Engineering Tester		

SERVICES			
Service Name	Service Description	Unit of Issue	Discount % off
	Technical Writer		
	Cybersecurity Risk Assessor		
	Cybersecurity Auditor		

Additional Discount Based on Aggregate Sales					
Contract Sales Threshold	Service Category Description	Service Number (if Applicable)	Original Discount	Additional Discount	Total Discount % off
\$1,000,000.00	Any	Any	15%	3%	18%

Price Sheet for Volume Discounts			
Brand Name	By Quantity	Frequency	Additional Discount
Fortinet	\$100,000 - \$250,000	Per Each Net New Order	Add 2.00%
	\$250,001 - \$500,000	Per Each Net New Order	Add 3.00%
	\$500,001 - \$1,000,000	Per Each Net New Order	Add 4.00%
IBM	\$100,000 - \$250,000	Per Each Net New Order	Add 2.00%
	\$250,001 - \$500,000	Per Each Net New Order	Add 3.00%
	\$500,001 - \$1,000,000	Per Each Net New Order	Add 4.00%
Gigamon	\$100,000 - \$250,000	Per Each Net New Order	Add 2.00%
	\$250,001 - \$500,000	Per Each Net New Order	Add 3.00%
Proofpoint	\$100,000 - \$250,000	Per Each Net New Order	Add 2.00%

	\$250,001 - \$500,000	Per Each Net New Order	Add 3.00%
Tenable	\$100,000 - \$250,000	Per Each Net New Order	Add 2.00%
	\$250,001 - \$500,000	Per Each Net New Order	Add 3.00%
	\$500,001 - \$1,000,000	Per Each Net New Order	Add 4.00%

End of Appendix C